



# CITY OF SALINAS

www.seiu521.org/salinas

2016 CONTRACT NEGOTIATIONS

(831) 784-2560

## UNIFIED Negotiations for Our Contract Have Begun!

After 8 years of kicking the can, furloughs, lay-offs and concessions due to the recession, we have started to negotiate our contract. On September 21, the Blue Collar, Supervisory and SMEA units commenced bargaining by discussing ground rules and proposing Supervisory Unit language first. Every Wednesday, all three units will continue bargaining to provide more proposals and remain in solidarity.

### Your Bargaining Team Members

SMEA	Blue Collar	Supervisory Blue Collar
Randy Casey Kristy Parker Daniela Debaca	Ray Montemayor Ronald Patterson Ulises Carango Ramon Herrera	Victor Baez Ray Lerma



### DID YOU KNOW ? ? ?

- This is the first time we will be opening up our contract for full negotiations instead of just extending the agreement
- City finances have recovered to pre-recession levels of FY 2014 and have continued to grow
- Measure G couldn't have passed without the support of SEIU members - the measure has ensured continued funding for our communities - and yet, SEIU 521 members have continued to deal with increased workloads, staffing shortages and increased demands in services from the public.
- City hired a high priced attorney to handle negotiations with labor unions while failing to invest in frontline services
- City has agreed to spend \$11.6 million over the next 3 years for police - City now says they may have to look at furloughs and cuts - will it be on our backs again?!

## UNITE, FIGHT, WIN FOR OUR FAMILIES & COMMUNITY

**ARE YOU IN?** These negotiations will not be easy - the City is already indicating that investing in the workforce is not a budget priority. It's in management's best interest if we are divided, which is why we need to stand strong together. **UNITED WE BARGAIN - DIVIDED WE BEG.** Its time for you to get involved and help your bargaining team. **Here is how you can get involved:**



**Become a Contract Action Team Member (CAT).** Responsible for connecting with the bargaining team and updating everyone at your worksite on what we all need to do to win a fair contract. Sign up at [www.seiu521.org/cityofsalinasCAT](http://www.seiu521.org/cityofsalinasCAT) or stop by the Union Hall to fill out your CAT form and get your exclusive T-shirt for CAT's only.



**Stay connected with weekly bargaining email updates.** Every Thursday the bargaining team will send out an email update on what is happening at the table and give vital information on how you can help support the team. Sign up for the email and text message updates at [521.seiu.org/signup](http://521.seiu.org/signup).



**Check out the website regularly.** Visit [www.seiu521.org/salinas](http://www.seiu521.org/salinas) to get the latest bargaining information and proposals and/or **like us on Facebook** at [www.facebook.com/seiu521Region2](http://www.facebook.com/seiu521Region2).



**Attend an upcoming worksite meeting** throughout the city. For dates/locations and times contact your bargaining team or Mark Weirick, Lead Internal Organizer at [mark.weirick@seiu521.org](mailto:mark.weirick@seiu521.org) or Alenis Leon, Internal Organizer at [alenis.leon@seiu521.org](mailto:alenis.leon@seiu521.org)



**PURPLE UP every Wednesday** to support your bargaining team. Show the city you support your team and demand a fair contract.



# MEMBERS ONLY DISCOUNTS FOR 2016

SEIU Local 521 members who show their 2016 Union Member Benefit Card are eligible for discounts at these businesses:



**Salinas Brickhouse**  
66 W. Alisal Street, Salinas  
10% Discount



**The Village Restaurant**  
1490 Constitution Blvd #A, Salinas  
10% Discount



**Farm Fresh Deli & Café**  
145 Main Street, Salinas  
10% Discount



**Pupuseria Marleny's**  
337 Monterey Street, Salinas and  
15 E. Beach Street, Watsonville  
10% Discount



**Gloria's Restaurant**  
100 Williams Road, Salinas  
10% Discount



**Rollick's Specialty Coffee**  
210 Main Street, Salinas  
10% Discount



**CherryBean Coffeehouse**  
332 Main Street, Salinas  
10% Discount



**Aquablue Skin & Body Spa**  
229 Main Street, Salinas  
10% Discount



**MONTAGE**  
Wellness Center  
Montage Wellness Center  
(Formerly Peninsula Wellness Center)  
1910 N. Davis Road, Salinas  
\$100 Off Enrollment Fees



**The Oldtown Marketplace, Gabilan St.**  
Saturdays, 9 a.m. - 2 p.m.  
\$2.00 Off coupons - 1 coupon per  
member while supplies last

**Stay tuned or more exciting local discounts for SEIU Local 521 members!**

**UNION MEMBER  
BENEFIT CARD**

For your Union Member Benefit Card, visit <http://521.seiu.org/salinas-discounts> and fill out the required information.

Once your membership has been verified, we will contact you when your benefit card is available to pick up at the SEIU Local 521 Office (334 Monterey Street in Salinas).

**For other discounts for SEIU Local 521 members including flowers, car rentals, legal service, mortgages and 15% off select AT&T Wireless plans register at [www.seiu521.org/benefits](http://www.seiu521.org/benefits).**